

# Dickstein Shapiro

## *Firm Overview*

Dickstein Shapiro LLP, founded in 1953, is internationally recognized for its work with clients, from start-ups to *Fortune* 500 corporations. Dickstein Shapiro provides strategic counsel and develops multidisciplinary legal solutions by leveraging its core strengths—litigation, regulatory, transactions, and advocacy—to successfully advance clients’ business interests. The firm has offices in Los Angeles, New York, Orange County, Silicon Valley, Stamford, and Washington, DC.

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**Chairman:** Michael E. Nannes  
**Managing Partner, Washington, DC:** Richard J. Leveridge  
**Managing Partner, New York:** Deborah Skakel  
**Managing Partner, California Offices:** James H Turken

**Chief Administrative Officer and Chief Information Officer:** Sharon A. O’Meara  
**Chief Financial Officer:** Donna B. Feeny  
**Chief Operating Officer:** Kristan D. Morrell  
**Senior Director of Human Resources:** Michelle A. Planty  
**Senior Director of Marketing and Business Development:** Diana Kroner

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## Main Areas of Practice

### Complex Dispute Resolution

The Complex Dispute Resolution (CDR) Practice provides comprehensive solutions to avoid, limit, and resolve complex litigation and liability problems. Our CDR attorneys succeed at helping clients maximize recoveries and minimize exposure through creative, cost-effective dispute resolution alternatives and strategies. We manage complex liability problems, particularly in times of crisis, for major corporate and government clients. This work includes: negotiating and structuring nationwide and statewide class settlements; providing comprehensive risk analyses and strategic planning; and representing individuals and organizations in high-profile federal investigations.

Corporate & Finance

Dickstein Shapiro is a leader in providing sophisticated legal services to business

## Offices

### Los Angeles, CA

2049 Century Park East, Suite 700  
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90067-3109  
T: (310) 772-8300  
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### New York, NY

1633 Broadway  
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### Silicon Valley, CA

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### Stamford, CT

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### Washington, DC

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entities of all types, including financial institutions and individuals. Our Corporate & Finance Practice is international in scope and involves representation of some of the world's largest corporations, investment banks, and venture capital firms. This practice ranges from small, traditional transactions to large, highly complex transactions, and provides a full range of corporate, financial, and transactional legal services. To best meet all the needs and objectives of our clients, the Corporate & Finance Practice offers the complete resources of the firm for problem-solving and transaction implementation.

### **Government Law & Strategy**

The Government Law & Strategy Practice seeks to advance clients' interests before the legislative and executive branches of government—a practice unique to Washington, DC. Increasingly, this demands a sophisticated combination of political and substantive resources, as well as a close coordination of skills drawn from traditionally separate disciplines, including government representation, regulatory and administrative counseling, and even litigation. Our attorneys and advisors provide support in a number of areas, including public policy, government contracts, energy, State Attorneys General, global security, political law, and congressional investigations.

### **Insurance Coverage**

Dickstein Shapiro's premier Insurance Coverage Group—one of the nation's largest—represents policyholders in disputes with their insurers. Many of our insurance coverage attorneys are nationally recognized as leaders in insurance recovery and have briefed and argued many of the most important and best-known decisions favorable to policyholders in federal and state appellate courts. Unlike some firms that “walk both sides of the street,” our attorneys exclusively represent policyholder in resolving coverage disputes in negotiations, arbitrations, litigation, and appellate proceedings. Dickstein Shapiro attorneys have helped our clients recover \$5 billion in the last five years alone from insurers and insurance brokers under a wide range of policies.

### **Intellectual Property**

Combining decades of litigation experience with a robust procurement and asset management practice, Dickstein Shapiro's Intellectual Property Practice attorneys devise strategies to help clients protect IP assets while maximizing their value. Our attorneys have handled litigations on both the plaintiff side and the defense side, involving claims from a few million to hundreds of millions of dollars, including successfully defending suits where patent owners sought hundreds of millions in damages and obtaining a judgment in excess of \$500 million on behalf of a plaintiff. In addition to litigation, Dickstein Shapiro attorneys develop comprehensive IP programs and strategies encompassing all aspects of clients' intellectual property needs, including asset management, patent and trademark procurement, licensing, and counseling.

### **Litigation**

Litigation, in the right hands, is a powerful business tool: the right case at the right time can produce major benefits and help companies achieve important strategic

## **Our Purpose**

To provide the highest quality representation to our clients in an environment that is professionally and personally rewarding.

## **Core Values**

### **Excellence**

We value excellence. This high standard enables us to promise and deliver excellence to our clients.

### **Loyalty**

We value loyalty to our clients, to each other, and to the firm.

### **Respect**

We value the law and respect its importance in society. We respect our clients, our attorneys, and our staff and believe in an environment that offers equal opportunity for all.

### **Initiative**

We value innovative problem solving and entrepreneurial energy to advance the interests of our clients and the business of the firm.

### **Integrity**

We value moral and ethical dedication, personal responsibility, and honorable, principled actions.

goals. With more than 200 litigators in offices nationwide, Dickstein Shapiro's attorneys provide the highest level of integrated representation in numerous inter-related areas and excel in litigating and settling complex, high-stakes business disputes. Dickstein Shapiro works with clients to develop a comprehensive understanding of their objectives and a case strategy to achieve them as quickly, efficiently, and agreeably as possible. Whether through trial verdicts, arbitrations, settlements, or other litigation alternatives, Dickstein Shapiro's litigators seek the best outcome possible for our clients' goals and their bottom line.

### Areas of Practice

- Antitrust & Financial Services
- Business Litigation
- Complex Dispute Resolution
- Corporate & Finance
- Employment
- Energy
- Financial Restructuring & Bankruptcy
- Government Contracts
- Insurance Coverage
- Intellectual Property
- Litigation
- Public Policy & Law
- State Attorneys General
- White Collar Criminal Defense & Investigations

### Diversity

Dickstein Shapiro maintains a deep commitment to fostering a diverse work environment in which racial and ethnic minorities, women, people with disabilities, gay, lesbian, bisexual, and transgender individuals work in an atmosphere of inclusion and respect. This not only enriches the quality of life for Dickstein Shapiro employees, but also enhances the exceptional service the firm provides its clients by ensuring that it has the broadest possible pool from which to draw for top talent. We support a variety of initiatives that embrace and build on the firm's diversity. These initiatives include recruitment, retention, and mentoring programs geared toward the advancement of minority and women employees; a women's leadership initiative; support for research projects focused on diversity in the legal industry; a diversity speakers series featuring respected community leaders; and scholarship opportunities for minority law students.

### Pro Bono

Dickstein Shapiro has an active and varied pro bono program, the focus of which is to provide legal services to members of the community who cannot afford to pay for those services. The firm's Pro Bono Committee and full-time Diversity/Pro Bono Counsel focus on growing and enhancing Dickstein Shapiro's pro bono partnerships and leading the pro bono program for all attorneys and staff. Dickstein Shapiro has developed strong pro bono relationships with numerous organizations across the country that train and support volunteers on different types of pro bono projects and offer the firm myriad ways to give back to its communities.

### Representative Clients

Academi (f.k.a. Xe; f.k.a. Blackwater)  
Accretive Health  
ActivisionBlizzard, Inc.  
Amgen Inc.  
ArvinMeritor, Inc.  
AT&T  
Baxter Healthcare Corporation  
Belkin International, Inc.  
Bridgepoint Education, Inc.  
Calpine Corporation  
Caterpillar Inc.  
CDW Government LLC  
Chrysler Group LLC  
Dana Companies, LLC  
DISH Network  
Dole Food Company, Inc.  
E.I. du Pont de Nemours and Company  
Estée Lauder Companies Inc.  
Fannie Mae  
Fox Entertainment Group, Inc.  
The Gladstone Companies  
GlaxoSmithKline plc.  
Harbour Group Industries, Inc.  
Honda North America  
Honeywell International Inc.  
HP Enterprise Services, LLC  
LG Electronics  
Loews Corporation  
Lorillard Tobacco Company  
MasterCard International Incorporated  
McAfee, Inc.  
Merck & Co.  
Michelin  
National Association of Chain Drug Stores, Inc.  
NEC Corporation  
NIKE, Inc.  
Northrop Grumman Corporation  
Olympus Corporation  
Oshkosh Corporation  
PepsiCo, Inc.  
Philips Electronics North America Corporation  
Pfizer Inc  
Poseidon Resources LLC  
Ricoh Company, Ltd.  
Sallie Mae  
Sempra Energy  
Siemens Government Technologies, Inc.  
Sony Pictures Entertainment Inc.  
Sumitomo Electric Industries, Ltd.  
Thomson Reuters  
Time Inc.  
Under Armour, Inc.  
Yamaha Corporation

As pro bono work is an important component of the firm's culture and an individual's professional development, Dickstein Shapiro recognizes up to 100 hours of pro bono work as billable time and 50 percent of all pro bono work beyond 100 hours as billable time.

### Quality of Life

Quality of life is a top priority at Dickstein Shapiro. The Diversity and Professional Development Quality of Life Committees have a mission to foster an office environment that is consistently employee- and family-friendly. The committees review and recommend changes to firm policies and provide input regarding new policies and initiatives.

The firm's philosophy is that the right policies and procedures create a nurturing environment that enables employees to do their best work.

### Recent Recognitions

